As we’ve kicked off 2018, it is a good time to review the last year and look ahead.

In the current marketplace one of the biggest challenges we see facing meeting professionals is compression, busy and full hotels, and the lack of availability in the desired properties.

There are many factors that are contributing to this market condition. This includes the high occupancy numbers at hotels and resorts, which are expected to be near record levels in 2018. According to CBRE Hotels – Hotel Horizons® Custom Forecast September – November 2017 edition, the occupancy forecast for luxury hotels is 74.0% in 2018, and 73.7% in 2019. Note that the long-run average in this sector is 69.7%, and the record was 75.3% (in 2015). For upper upscale hotels, the occupancy is forecasted to be 73.6% in 2018, with 74.0% projected for 2019. The long-run average in this sector is 69.8%, and the record was 74.3% (also in 2015).

Another contributing factor is the continued growth in demand for face-to-face meetings and programs. Our recently completed ALHI Annual Industry Trends Survey found that 58% of our ALHI member hotels and resorts have more pre-sold group business for 2018 versus the same time last year, with 74% having the same or more pre-sold group business for 2018 versus last year. As for 2019, 74% of the ALHI hotels and resorts reported having the same or more pre-sold group business for 2019 than the same time last year for 2018, with 46% having more.

Our ALHI survey also found that 93% of the meeting professional respondents expect to book the same number or more programs in 2018 vs. 2017, with 45% saying they expect to book more meetings in 2018. Plus, 50% of the meeting professionals reported they expect the size of their programs will increase in 2018.

As for incentive travel programs, 95% of the survey respondents who use incentive travel anticipate booking the same or more programs in 2018, with 38% expressing they expect to book more incentive travel programs in 2018.

The survey also found that 59% of respondents (who book incentive travel) have booked, or plan to book, non-U.S. programs in 2018, with 29% expecting an increase in international meetings booked in 2018. The top destinations include Canada, Mexico, Bahamas, Bermuda and the Caribbean. This is followed by Western Europe, Eastern Europe, Central America and South America.

Continued on page 2
The Silver Lining
So, are there available options in this compressed market?
Yes!

While we are seeing compression for city hotels, there are very enticing opportunities at many resorts. So, if it works for your program, consider a resort.

Or, think about alternate solutions if your first choice does not have the availability or space that you need, such as another hotel in that same destination or a smaller nearby market.

You also might consider booking a program in a “need” area that was impacted by a recent natural disaster, such as California, Puerto Rico, Texas, Mexico, Florida or the Caribbean. The need is still great, the opportunity is significant, and you and your organization can provide a tremendous (and greatly appreciated) positive impact to these communities, businesses and residents in a very meaningful way that can make a real difference.

2018 & 2019 Hotelier Trends
2018: Pre-sold Group Business vs. STLY

2019: Pre-sold Group Business vs. STLY for 2018

Also, be sure to use your available resources, such as your ALHI Global Sales Organization contacts. They are here to assist you. In addition to being very knowledgeable about their hotels and resorts, they can quickly check multiple hotels, on multiple levels, in multiple destinations with one discussion. They also can let you know of hotels with openings, cancellations and bargains, such as ALHI’s popular “Luxury on Sale” value opportunities.

In Summary
- **MICE inventory compression** remains strong, and will likely continue through 2020.
- **Demand** for meetings and incentive travel programs continues to grow, with more programs from the corporate and association markets growing faster than supply.

### Occupancy Forecast

<table>
<thead>
<tr>
<th></th>
<th>Long Run Average</th>
<th>2015 (Record)</th>
<th>2017F</th>
<th>2018F</th>
<th>2019F</th>
</tr>
</thead>
<tbody>
<tr>
<td>Luxury</td>
<td>69.7%</td>
<td>75.3%</td>
<td>73.6%</td>
<td>74.0%</td>
<td>73.7%</td>
</tr>
<tr>
<td>Upper-Upscale</td>
<td>69.8%</td>
<td>74.3%</td>
<td>74.0%</td>
<td>73.6%</td>
<td>74.0%</td>
</tr>
</tbody>
</table>

Source: CBRE Hotels – Hotel Horizons© Custom Forecast September-November 2017

### Number of Expected Programs to be Booked in 2018 vs 2017

<table>
<thead>
<tr>
<th>Will Increase # of Meetings to be Booked</th>
<th>Will Remain Same in # of Meetings</th>
<th>Will Expect Fewer # of Meetings</th>
</tr>
</thead>
<tbody>
<tr>
<td>45%</td>
<td>48%</td>
<td>7%</td>
</tr>
</tbody>
</table>

Source: ALHI Industry Trends Survey - Fall 2017

### 2018 Buyer Trends & Demands – Booking Timing

- Will Book the Same Time as 2017
  - Will Book the Same Time as 2017: 65%
  - Shorter
    - Earlier: 24%
    - 11%
- More in 2018

Source: ALHI Industry Trends Survey Fall 2017

### 2018 Outlook on Incentive Travel Programs

- Same as 2017
  - Same as 2017: 57%
  - Less in 2018
    - 5%
- More in 2018

Source: ALHI Industry Trends Survey Fall 2017

- With the current and forecasted market conditions, and the laws of supply and demand, it is wise to book early to secure the destination, hotel or resort, dates, space and rates your group seeks.

- **Flexibility** may be key, since demand is outpacing supply. Whenever possible, communicate in your RFPs that you are flexible with your dates, patterns, meeting space “wish list” requirements, destination choice and/or hotel or resort.

Lastly, consider multi-year agreements, as this will help you secure the best values and ideal venues for your meetings and programs.
With the growth in the demand for meetings, conventions and incentive travel programs over the last few years, it can be a challenge to place your program. So, what you include in your group’s RFP is vitally important so that you have the best chance to secure the destination, venue, space, dates, rate and concessions that fit your needs.

After discussions with many meeting professionals, association executives, incentive specialists and hoteliers, here are a few “Best Practices” to consider for your RFPs:

• The more key information you include in your RFP, the better. This includes:
  ~ Sharing the purpose of the meeting and what is most important to the success of the program will help hoteliers understand the buyers’ goals and objectives. Sharing the top decision factors in selecting the venue are very important.
  ~ Ranking your concessions in order of importance and specify “must have” and “would like to have.” (Note that this can be very helpful in eliminating some phone calls from hoteliers inquiring about what is the most critical for the group for this program.)
  ~ Highlighting your total spend, including F&B, audio/visual, transportation, on-site recreational activities (golf, spa), etc., as this can provide great leverage for you.
  ~ Your desired F&B minimum spend. This helps in the revenue management evaluation process and could be another point of leverage for the buyer.

~ Providing the group’s room rate range at the top of the RFP, as this will save the hotels – and you – valuable time. The hotels will be able to quickly identify if it is a viable RFP for their property, and it will save you time as you will not need to review responses that do not apply to that program.

~ When communicating your desired dates, include if the date and/or pattern is flexible. Providing alternatives can move your RFP to the top, reduce unwanted calls or e-mails and lead to the very best options and values.

~ The history of the program. Showing that you’ve held the program at comparable properties in the past can elevate your RFP to the top in the revenue management meetings.

* If you are, though, planning to hold this meeting at a different level of property, it can be beneficial to explain why this program is different (i.e. you need to include golf this year, or you have a larger budget).

~ Any special contract clauses you require should be shared early in the process.

~ The decision process and timing are great items to communicate. If the hotel knows a decision will be made very soon (this month, or by the end of the quarter), that can garner a quicker response and make your program even more attractive.

For the most effective RFPs, here are a few additional tips:

• Only include destinations(properties that qualify for serious consideration when distributing your RFP. It is very easy to have too wide of a scope with e-RFPs, but you will receive a much better, qualified response if you limit distribution to viable options.

• Provide windows of time (i.e., Tuesday from 2-5 p.m.) when you will be available to answer questions about the RFP from hotels. This can alleviate a barrage of calls throughout the day, and provide the hotels an opportunity to speak with you if they do have questions that will enable them to best respond to your program needs.

• Communication is critical, so by clearly communicating your needs at the beginning, it will pay off in the end. Also, keeping RFP responders updated on the status will create a stronger partnership and save time for all parties.

Finally, let your trusted Global Sales Organization professional be your advocate for your RFP. Their relationship with their hotel counterparts enables them to promptly present your RFP directly to the right person, ensuring the proper attention and fullest considerations for a positive and very timely response.
Central Florida’s Streamsong Resort is a unique meetings and incentive destination designed in harmony with nature and intensely committed to the goals of today's corporate elite. Discover 16,000 distraction-free acres with a modern lakeside lodge, conference center and 54 holes of remarkable golf. From executive retreats to international gatherings, Streamsong is a place to accomplish things of value and return renewed.

**Testimonial**

“Streamsong has redefined the Florida destination resort in a remarkable and refreshing fashion. The distraction-free environment allowed us to take our meeting and message far beyond the four walls of a meeting room.”

*A Fortune 500 Medical Device Company*

“By all accounts, our Executive Leadership Retreat was a big success. The elevated level of our participants required not only a five-star-quality facility and golf experience but, equally important, professional and highly-personalized service. It is my great pleasure to tell you that you succeeded at every turn.”

*A Top Ten Financial Services Company*

**Fast Facts**

- Modern, sophisticated and meticulous in detail
- Lakeside Lodge featuring 228 spacious guest rooms and suites
- 25,000 sq. ft. of meeting space
- On-site audio visual capabilities
- Dramatic indoor and outdoor special event venues
- Five casual and fine dining restaurants
- Three nationally ranked golf courses: Streamsong Red, Streamsong Blue, Streamsong Black
- Streamsong Black was introduced in Fall of 2017; a dazzling par-73 championship layout offering breathtaking views of the vast landscape, which includes flowing elevation with rolls, tumbles and sand ridges akin to the Sand Belt Region of Melbourne, Australia
- Streamsong Black recipient of Golf Magazine’s Best New Course of the Year 2017
- Two Clubhouses
- Grotto-style AcquaPietra Spa
- Sporting clays
- Guided bass fishing
- A 16,000-acre distraction-free destination convenient to Tampa and Orlando

For more information on Streamsong Resort visit ALHI.com/Streamsong
THE MODERN HONOLULU
Perfect for Meetings and Incentive Travel.

Fast Facts
- Over 20,000 sq. ft. of flexible meeting space
- Executive Meeting Studios perfect for board meetings or break-out sessions
- 9,200-sq.-ft. ballroom with pre-function galleries
- 353 guest rooms
- 3,000-sq.-ft. Penthouse

Testimonial
“This is the second year that Creative Lab chose The MODERN Honolulu as its partner and host property. The staff in each department is guest- and customer driven - friendly, responsive and present. The property is elegant, close enough to the action, yet far enough away to not be in the center of it all. Five stars all around.”

ALHI Luxury on Sale™
The MODERN Honolulu Offer
Book now through 12/21/2018 for travel through 12/21/2018.

Choose from a list of concessions/perks based on group size:

<table>
<thead>
<tr>
<th>Group Size</th>
<th>Perks</th>
</tr>
</thead>
<tbody>
<tr>
<td>30 – 75 rooms on peak (2 perks)</td>
<td>76 – 100 rooms on peak (4 perks)</td>
</tr>
<tr>
<td>75 rooms on peak (3 perks)</td>
<td>100+ rooms on peak (5 perks)</td>
</tr>
<tr>
<td>Waived rental space in meeting/function rooms</td>
<td>One-time $200 F&amp;B credit to The Study</td>
</tr>
<tr>
<td>Waived resort fees (with inclusions)</td>
<td>15% Spa discount (not applicable to retail products)</td>
</tr>
<tr>
<td>One-time $500 Lather Spa credit to Master Account (does not apply to retail products)</td>
<td>1 per 30 upgrade to a run of 1-bedroom suite</td>
</tr>
<tr>
<td>One-time $300 F&amp;B credit to Ravish, Passage, The Grove or The Study</td>
<td>15% discount PSAV services</td>
</tr>
<tr>
<td>One-time $300 F&amp;B credit to Ravish, Passage, The Grove or The Study</td>
<td>Welcome Cocktails</td>
</tr>
<tr>
<td>One-time $200 F&amp;B credit to The Study</td>
<td>Arrival Transfers from airport for up to 3 VIP’s</td>
</tr>
</tbody>
</table>

*Terms and Conditions: Based on availability; Promotion available for new business only; previously contracted business does not qualify.

For more information on The MODERN Honolulu visit ALHI.com/ModernHonolulu
THE PENINSULA CHICAGO

World Class Design. Local Inspiration.

The Peninsula Chicago features beautifully renovated rooms and suites, blending residential comfort, advanced in-room technology, and sophisticated elegance. Indulge in one of three delectable restaurants or pamper yourself at The Spa.

Testimonials

“The Peninsula Hotel is a true gem in the heart of Chicago! No detail is spared with entering this understated, but very elegant, relaxed, and lovely hotel. I would highly recommend the Peninsula Chicago to any group looking for that ‘extra special something’ when visiting the Windy City!”

~ Beth Hoffman
Director of Global Accounts – Conference Direct

“Not only is the hotel an amazing property but the service that you get there is also amazing. Each person that you run into on property will know your program better than you, and they are always one step ahead of you. We loved it so much the first time we held an event at The Peninsula Chicago that we now hold that same event there annually.”

~ Angie Lopez, Associated Marketing Manager – Programs, Intuitive Surgical, Inc.

Fast Facts

- Voted “Best Hotel in Chicago” of 2017 by Travel + Leisure World’s Best Awards
- Forbes Five Star
- AAA Five-Diamond
- 339 guest rooms and suites
- Centrally located in the heart of Chicago’s Magnificent Mile
- Shanghai Terrace, voted the number one “Chinese Restaurant in Chicago” by Zagat Survey
- The Lobby restaurant serves contemporary, American cuisine, the iconic Peninsula Afternoon Tea, Sunday Brunch, and an extravagant Chocolate Bar on Friday and Saturday evenings with live music weekly
- In-room tablet technology available in 11 languages that controls lighting, room temperature, TV and more
- State-of-the-art Spa offering both modern and timeless treatments inspired by Ayurvedic and Asian philosophies
- Access to the Fitness Centre, 30 complimentary weekly fitness classes, and indoor, half-Olympic length swimming pool
- From intimate meetings to lavish galas, The Peninsula Chicago offers 11,250 sq. ft. of event space
- Access to the “Keys To The City” program, offering exclusive experiences at Chicago’s best attractions
- Complimentary VOIP long distance phone calls
- Complimentary high-speed wireless and wired Internet access
- Guests who book a suite will have access to a chauffeured MINI Cooper for up to three hours per day during their stay

For more information on The Peninsula Chicago visit ALHI.com/ThePeninsulaChicago
LEESBURG, VIRGINIA

LANSDOWNE RESORT AND SPA
Discover the Good Life in Virginia Wine Country for Your Next Meeting

Lansdowne has recently been named #6 Resort in the South by Condé Nast Traveler Reader’s Choice Awards.

Discover the richness of Loudoun Country with new experiences coming in 2018! Experience both history and nature through Lansdowne’s new kayaking adventures on the Potomac River. When you’re back on land, enjoy the resort’s new restaurants opening later this year: the LOCO Tasting Room will showcase Virginia wine, beer and bites from local artisans; C&R Market will offer unique destination-focused grab and go items; and Fanny’s Garden will feature cocktails and small bites with ingredients from the resort’s herb garden.

Fast Facts

THE GOOD LIFE AT LANSDOWNE
- Over 55,000 sq. ft. of flexible meeting space
- 37 dedicated function rooms with natural lighting and grand ballrooms
- 120-seat Amphitheatre with built-in state-of-the-art technology
- Culinary and team building events
- 12 miles from Washington Dulles Airport (IAD) and 30 miles from Washington, D.C.
- 476 acres with hiking and biking trails
- Complete health and fitness center offering daily fitness classes
- Destination Spa and Championship Golf
- New Kayaking Adventures

ALHI Luxury on Sale™

The Virginia Tailor Made meeting package gives you the ability to customize your meeting experience. Choose your favorite experiences from discounted golf green fees, select team building activities and VIP roundtrip airfare transfers, to a complimentary wine and beer welcome reception, VIP Chef’s Choice Amenities and guest room suite upgrades to enjoy the good life, just to name a few!

Additional terms and conditions may apply.

For more information on Lansdowne Resort and Spa visit ALHI.com/LansdowneResort

UNCASVILLE, CONNECTICUT

MOHEGAN SUN
The Premier Meetings and Entertainment Destination on the East Coast

Situated in Mystic Country, Connecticut, Mohegan Sun is home to two distinctive hotel towers, two spas, more than 90 dining options and retail experiences, and multiple award-winning entertainment venues. The current 100,000 sq. ft. of function space features the 38,000-sq.-ft. Uncas Ballroom, with the new 240,000-sq.-ft. Expo Center Complex adding a 125,000-sq.-ft. clearspan Expo Hall, 20,000-sq.-ft. ballroom and 15 additional breakout rooms and opening June 2018.

Fast Facts

- Over 55,000 sq. ft. of flexible function space
- 10,000-seat Mohegan Sun Arena features private luxury box suites for groups, that include in-suite catering and drinks
- 1,600 total hotel rooms with hundreds of premium suites
- Home to 275,000 sq. ft. of total function space by summer 2018, when a massive conventions expansion is completed
- Located equidistant between New York City and Boston, MA
- Mohegan Sun features some of the best fine dining to be found in New England, with restaurants like BALLO Italian Restaurant, Todd English’s Tuscany, Michael Jordan’s Steak House and Bobby Flay’s Bar Americain
- Pictured below is the Mohegan Sun Expo Center, opening June 2018

For more information on Mohegan Sun visit ALHI.com/MoheganSun
PALAIS HANSEN KEMPINSKI VIENNA
A Historic Setting in the Heart of City.

The Heritage-listed, Five Star Palais Hansen Kempinski is set in Vienna’s beautiful Schottenring neighborhood, by the Danube River. Originally built as a hotel for the World Exhibition in 1873, this building captivates with contemporary design, modern architecture and luxury. It is innovative and classic, yet relaxed and unconventional. Guests at this luxury hotel are inspired by its individual atmosphere, classic elegance and cutting-edge technology.

Fast Facts
- 8,000 sq. ft. of total meeting space
- Six conference rooms and one private event location
- A 3,025-sq.-ft. ballroom
- 98 rooms and 54 suites
- Three restaurants, including the Michelin-starred Edvard
- Near St. Stephen’s Cathedral and all the cultural sights of the city
- Just 25 minutes by car to the Vienna International Airport

For more information on Palais Hansen Kempinski Vienna visit ALHI.com/PalaisHansen

ATLANTIS RESORT
Now Connecting Guests to the Rich History, Art, People, Food and Festivities of The Bahamas.

A dynamic destination that launched 22 years ago as a first-of-its-kind modern marvel of nature and engineering, Atlantis has embarked on a new chapter tied to a meaningful connection with the ocean, Bahamian culture and the spirit of the property’s 7,500 employees. The combination of local tastes, sights, sounds and immersive learning opportunities allows groups at Atlantis to take away the true sense of the Bahamas’ spirit and culture.

Fast Facts
- Five distinct hotels with 5 exceptional experiences
- Aquaventure, a 141-acre waterscape
- Dolphin Cay, a world-class marine habitat
- 18-hole 72-par Ocean Club Golf Course
- 30,000-sq. ft. Mandara Spa
- 21 restaurants and 19 bars and lounges, including 3 celebrity chef restaurants
- 500,000 sq. ft. of indoor and outdoor meeting space
- 20 unique outdoor venues to suit any occasion

ALHI Luxury on Sale™
The Best View At Atlantis Could Be Yours!
Receive a complimentary upgrade to the iconic Bridge Suite when contracting 1,500 room nights or more in 2018 or 2019.

The spectacular 17th floor, 4,740-sq.-ft. suite offers 24-hour Butler Service, sweeping views and one-of-a-kind amenities.

For more information on Atlantis Resort visit ALHI.com/Atlantis
All eight ALHI members did a great job with the time they had to showcase their hotel and group offerings and also what the city can offer for group business. The complete package and each location offers a unique experience. In turn, we brought this knowledge back to our entire ALHI team, and to our clients who have the potential for international group needs.

As ALHI is growing in our International membership, we were able to have a team of 13 ALHI Sales Executives take part in an educational trip in January. The international hotels we visited were chosen for their popular location to host large groups, (i.e., associations, corporate and incentive), and easy access by air. We not only sited each of the hotels, but we also had the opportunity to experience each city and its culture.

Destination Highlights

Amsterdam, Netherlands – Grand Hotel Huis Ter Duin – The resort is directly on the beach, with no public access. President Barack Obama was a guest at the resort in March of 2014 during the Nuclear Summit.

Copenhagen, Denmark – Tivoli Hotel & Congress Center – One of the largest conference and event venues in the city, it is walkable to the City Centre and to restaurants, shopping and the Opera House.

Gothenburg, Sweden – Gothia Towers – The auditorium can be changed to a flat surface in a matter of minutes to host a reception and dinner for 1,000 people. It is all on hydraulics and is something that no one else offers. It is truly the GEM of Sweden.

Berlin, Germany – Hotel Adlon Kempinski – The location is the best in the city as it is walkable to the capitol, great restaurants and shopping. This is the hotel in which Michael Jackson stayed with his children when he was in Berlin.

Budapest, Hungary – Kempinski Hotel Corvinus – The hotel is located right in the City Centre with all its culture, shopping, dining and entertainment, and is a short walk to the Danube River.

Vienna, Austria – Palais Hansen Kempinski – This Five Star hotel was originally built as a hotel for the World Exhibition in 1873. This building captivates with contemporary design, modern architecture and luxury. It features the world-famous upside-down chandelier.

Munich, Germany – Hotel Vier Jahreszeiten Kempinski – The Rodeo Drive of Munich, this hotel is a five-minute walk to the City Centre with restaurants, shopping and entertainment, including the Haufl Brau, the Bavarian Opera House and the famous clock, the Glockenspiel.

Frankfurt, Germany – Kempinski Hotel Frankfurt Gravenbruch – The hotel combines a dignified countryside villa with the advantages of a city hotel, minutes from the City Centre. Meeting rooms have hard wood floors and an outdoor terrace area. In the 16th century, it was a famous meeting place for the aristocratic circles.
NEW CULINARY DISCOVERIES...

Los Angeles, CA – The District by Hannah An

By Gaby Rosenfeld
Director of Sales, U.S. West

Whether you’re planning a small group gathering, or simply seeking a unique place to dine, I highly recommend The District by Hannah An. Situated in the beautiful Beverly Grove/Beverly Hills area, it features an elegant atmosphere with chic décor, and serves delicious and beautifully presented Vietnamese cuisine. Providing a welcoming ambiance and very gracious service, it has a lovely dining room as well as a picturesque patio. Tasty starter options include Lemongrass Chicken Sate, Hannah’s Pho Bo (consisting of sliced Filet Mignon, Rice Noodle, Onion, Scallion and Bean Sprouts), and Crispy Colossal Candied Walnut Tiger Prawn. Signature entrees range from the District Wok Lobster to Vietnamese Chicken Curry. A wonderful dining experience!

TheDistrictByHA.com
(310) 278-2345

Las Vegas, NV – Carbone - ARIA

By Josh Lesnick
President & CEO, Associated Luxury Hotels

For exceptional Italian cuisine and a true fine dining experience, look no further than Carbone. In a city known for its absolutely outstanding dining offerings, this is one of the very best. In fact, I would even say it is a “destination dining experience” – it is that good. Everything was fabulous. Serving spectacular cuisine and featuring a sophisticated ambiance, it also provides impeccable service and offers an impressive wine list. The menu has an array of options, so it can be difficult to choose. I had the Spicy Rigatoni which was tremendous, and the others at my table had the Dover Piccata, Veal Parmesan and Chicken Scarpariello. Be sure to make a reservation to experience this special restaurant, and note there are two private dining rooms ideal for groups of 20-40.

ARIA.com/en/restaurants/carbone.html
(877) 230-2742

ALHI.COM
FAQs

Q: Does ALHI have any hotels or resorts that can accommodate big conventions?

A: Yes! ALHI’s portfolio features 30 exceptional supersized hotels and resorts in the ALHI Convention Collection, which each feature 500+ guest rooms and at least 50,000 square feet of meeting space. Among the many impressive choices in the West U.S. are the 744-room Arizona Grand Resort & Spa; Colorado’s acclaimed The Broadmoor; and Las Vegas’ 4,004-room ARIA Resort & Casino, 3,933-room Bellagio, 3,220-room Mandalay Bay Resort and Casino and 5,000-room MGM Grand. East U.S. options include Atlantic City’s Borgata Hotel Casino & Spa; and Connecticut’s 2,230-room Foxwoods Resort Casino and 1,775-room Mohegan Sun. South U.S. choices include Miami Beach’s 1,504-room Fontainebleau; Central Florida’s 1,000-room Loews Sapphire Falls Resort at Universal Orlando®, 1,000-room Loews Royal Pacific at Universal Orlando® and 1,501-room Rosen Shingle Creek; the 1,001-room Omni Dallas Hotel; and the Omni Atlanta Hotel at CNN Center. Choices outside of the U.S. include the Bahamas’ Atlantis, Paradise Island; and the 1,200-room Gothia Towers in Sweden. Visit alhi.com for info about the terrific options in this luxury brand collection.

Q: Does ALHI have any new Global Sales offices?

A: Yes! ALHI now has 24 Global Sales offices in North America and Europe, including new offices in San Francisco and Frankfurt, Germany. Visit the “Our Team” section on alhi.com to identify your nearest ALHI Global Sales professional.

Thanks for asking!

Mark Sergot
Chief Sales Officer

Visit ALHI.com and contact your local ALHI Sales Professional or call our Luxury Group Desk in the U.S. at 866-303-2544.

ALHI.COM